

# RANX

1F-3-5-6 OKUSAWA,  
SETAGAYA-KU, TOKYO, 158-0083, JAPAN  
TEL/FAX : +81-35754-2347 / +81-35754-2348  
URL : <http://www.ranx.co.jp/export/>

# Buy direct from Japanese car auction

This system is such a fair for the foreign buyer to purchase a vehicle from the auction in Japan.

1. High visibility for all of the cost.
2. Easy payment by Paypal.
3. Huge selection from the auction

## STEP 1: Membership & search a car.

A )Be our member to get a log-in ID

<http://www.ranx.co.jp/export/contact/mail.html>

[→ Contact Form](#)

B )Log in & find a car from weekly auction preview here.

<http://bz1.cis6200.jp/e/>

[Auction Preview](#)

C )Open the PayPal account for free.

<https://www.paypal.com/>

**PayPal**

PayPal is the safer, easier way to pay and get paid online. The service allows anyone to pay in any way they prefer, including through credit cards, bank accounts, buyer credit or account balances, without sharing financial information.

PayPal has quickly become a global leader in online payment solutions with more than 164 million accounts worldwide. Available in 190 markets and 17 currencies around the world, PayPal enables global ecommerce by making payments possible across different locations, currencies, and languages.

## STEP 2 : Make us offer by bidding price

As the good point of this system.

You can try to bid it off as much as you want.

The only car price is NOT fixed. Because it is the auction.

However, another cost is possible to know before your bidding.

You might get a luck to buy it cheaper, it is up to your price.

We will only advice you how to purchased a car for real price from the auction.

A) Choose the car from the auction, and send us which unit you are interested in...

B) Calculate the Total cost to your destination.

**CIF** is main term and conditions of our business.

$$\text{FOB} + \text{Ocean Freight} + \text{Marine Insurance} = \text{CIF}$$

C) Make us offer by the bidding price.

$$\text{The bidding price} = \text{Your total budget} - (\text{FOB charge} + \text{Ocean Freight})$$

The total price is calculated based on the following charges.

**1. CAR PRICE:** is the value of purchased for at auction as your bidding price.

**2. FOB Charges:** is indicated as FOB charge page.

**3. Ocean Freight:** is the cost of shipment, you can use this shipping calculator.

**4. Long distance charge:** is the extra cost for purchased auction halls

Except "Yokohama" "Tokyo" "Ryutsu" halls. Indicated as Long distance charge page.

## **STEP 3 : Shipment & documents**

### **[ 1<sup>st</sup> Payment - booking ]**

We will issue the **proforma invoice** after we agreed on the contract.

When we have received 50% of full amount on the **proforma invoice**.

We will make a booking to shipping agent for the latest scheduled one.

Please be patient, if sometime the schedule is NOT on time.

As soon as they confirm our space, they will send us the booking list with ETA.

We will inform you the ETA ( exactly time of arriving ) for fast applying at destination.

### **[ Shipment – final payment ]**

**Bill of Lading ( B/L )** : is the most important documents on trading.

**EMS** : is the global mailing owned by Japan post. For the documents.

When we email or FAX you the copy of B/L, it means the ship has departure from Japan.

It is the time to make us a final payment, when it arrives in our account.

then we will mail them to you by EMS.If you like to us for mailing them by DHL, it will be extra cost

### **[ Documents ]**

- **The original Invoice**
- **The original B/L.**
- **The original export certificate ( Japanese ).**
- **The translated export certificate ( English ).**
- **Marine Insurance**
- **Inspection certificate...If it is necessary**

### **[ Regular mailing ]**

EMS ( Express Mailing Service )

[http://www.post.japanpost.jp/int/index\\_en.html](http://www.post.japanpost.jp/int/index_en.html)

### **[ Quick mailing ]**

DHL : 3.000YEN extra.

<http://www.dhl.co.jp/publish/jp/en/services.high.html>

# Cost / Insurance / Freight.

## [ FOB charge ]

Free On Board charges include various charges such as :

1. Our handling charge:

**Quick payment** : payment within 2days since date of proforma issued.

**Nomal payment** : payment within 3-5 days since date of proforma issued

**Full payment** : 100% payment within 5days since date of proforma issued.

Quantity of purchases Last 12 month	0 - 3	4 - 14	15 more	Car price
Nomal payment	¥100.000	¥90.000	¥80.000	Over ¥ 1 million
	¥90.000	¥80.000	¥70.000	Below ¥ 1 million
Quick payment	¥90.000	¥80.000	¥70.000	Over ¥ 1 million
	¥80.000	¥70.000	¥60.000	Below ¥ 1 million
Full payment	¥80.000	¥70.000	¥60.000	Over ¥ 1 million
	¥70.000	¥60.000	¥50.000	Below ¥ 1 million

2. Auction purchasing fee : **USS/10.000YEN**
3. Customs clearance : **15.000YEN.**
4. Documentation charges : **5.000YEN.**
5. Storage fees until shipment(up to 30 days), : **500YEN/per day.**
6. Trans-potation fee to bring to the storage : **10.000YEN ( YK, TK, RA halls)**

\*Another area will be charged as Long-distance Charges

**Note : these cost is NOT necessary for every client. Please let me know if you need it above.**

ex1. JEVIC / JAAI / inspection charge : **20.000YEN**

ex2. Marine Insurance : **10.000YEN**

## [ Ocean freight ]

Shipping Calculator

<http://www.tradecarview.com/ship/>

## [ Another cost ]

**A) Bidding fee** : is going to be charged when the bidding failed.

\$10/per to bid at your recommended price

**B )Deposit :** is the payment you must put for starting. refunds will be subtracted by the bank fee.  
10% of your bidding price /Min \$1000

**[ The bank fee ]**

Bank : <http://www.mizuhocbk.co.jp/fee/>

Paypal :[https://www.paypal.com/j1/cgi-bin/webscr?cmd=\\_display-fees-outside](https://www.paypal.com/j1/cgi-bin/webscr?cmd=_display-fees-outside)

## ⌘⌘⌘**ABOUT A PENALTY**⌘⌘⌘

### ● **Delayed penalty**

#### Deposit for bidding :

If you delay the deposit until auction day. we are NOT going to bid it as your cancellation.

#### 2<sup>nd</sup> payment for the shipment:

if you delay the payment more than 5days after the date of we purchased.

it will be automatically cancelled the shipment, we will charge you \$500 from your deposit.

#### Final payment for the documents:

If you delay the payment more than 5days after we sent the copy of B/L,

The delayed penalty will be \$50 per day automatically.

#### Delaying more than 15days :

We will charge you below costs from your FOB payment.

Also the consignee will be changing automatically

**"All cost except car price + delayed penalty + cancellation fee 20% of FOB ( minnum cancellation fee \$1.000 )"**

### ● **Cancellation penalty**

#### After we receive your deposit :

The refunds will be subtracted the bank fee.

#### After we purchased a car :

All your deposit will be charged as cancellation penalty.

#### After we made a shipment :

We will charge you below costs from your payment.

Also the consignee will be changing automatically

**"All cost except car price + delayed penalty + cancellation fee 20% of FOB ( minnum cancellation fee \$1.000 )"**

# CAR PRICE

**First, we will email or FAX you to show the condition of the unit.**

**When the auction is finished, we will email you the result by this sheet.**

08/10/07	30468 横浜 230回	13	RAV4 5D 4WD L エアスポーツ	FA 2000	56 21.01	シルバー	ACA21W AC PS PW	商談落札	970 580	4.5
----------	---------------------	----	-------------------------	------------	-------------	------	--------------------	------	------------	-----

3 月 日 年 月 日 13/12 21 01

30468

車種 (輸入車/国産車) その他 2WD 4WD 5D 6D 7D 8D 9D 10D 11D 12D 13D 14D 15D 16D 17D 18D 19D 20D 21D 22D 23D 24D 25D 26D 27D 28D 29D 30D 31D 32D 33D 34D 35D 36D 37D 38D 39D 40D 41D 42D 43D 44D 45D 46D 47D 48D 49D 50D 51D 52D 53D 54D 55D 56D 57D 58D 59D 60D 61D 62D 63D 64D 65D 66D 67D 68D 69D 70D 71D 72D 73D 74D 75D 76D 77D 78D 79D 80D 81D 82D 83D 84D 85D 86D 87D 88D 89D 90D 91D 92D 93D 94D 95D 96D 97D 98D 99D 100D

13/12月 RAV4 4WD,5D L エアスポーツ

車検 21年 1/23月

走行 55,809km

外色 シルバー

ボディカラー 1B4

エンジン 2.0L

変速機 グレード

駆動方式 4WD

リサイクル積込金 11520円 預託済み

※リサイクル積込金は自動車検査料とは異なります。

◎注意事項 (備後:不具合箇所および説明)

内外装は上滑

5 査査員報告

シタカシカ  
下廻ナシ  
トクシカ

4

再立 一 幅 高さ 車検証上の寸法

H スベア

2 1

コーナー: [RV0]

## Condition marks

Scratch	A	Thumb size
	A1	Knuckle size
	A2	Palm size
	A3	More than A-A2 size
Dent	E	Dimple size
	U1	Finger size
	U2	Palm size
	U3	More than E-U2 size
Rust	S1・C1	Thumb size
	S2・C2	Palm size
	S3・C3	More than S1 - S3
Crack	Y1	Thumb size
	Y2	Palm size
	Y3	More than Y1-Y3
repair	W1	Perfect repaired
	W2	Basic repaired
	W3	Poor repaired
replace	XX	replaced

- Price :  
above = final  
below = start
- Result sign : is following as below.  
Green = sold  
Red = failed  
Blue = sold by negotiation
- Auction No : is the unit No.
- Condition sheet : use the condition marks
- Inspector report : we will translate it in English

# Long distance charge

## [ Monday ]

to Yard

USS-R Nagoya 18,000

## [ Tuesday ]

to Yard

USS Kobe 22,000

USS Yokohama **Included FOB charge**

## [ Wednesday ]

to Yard

LAA Shikoku(Ehime) 30,000

USS Fujioka 10,000

USS Fukuoka 35,000

USS Niigata 22,000

USS Sapporo 25,000

USS Tohoku 20,000

## [ Thursday ]

to Yard

JU Aichi 18,000

JU Hiroshima 35,000

KCAA Fukuoka 35,000

LAA Kansai 22,000

USS Tokyo **included FOB charge**

ZIP Osaka 22,000

## [ Friday ]

to Yard

USS Hokuriku 30,000

USS Nagoya 18,000

USS Nishi Tokyo 8,000

USS Osaka 22,000

## [ Saturday ]

to Yard

USS Kyusyu 35,000

USS Okayama 30,000

USS Shizuoka 15,000

USS Gunma 10,000

USS Ryutsu **included FOB charge**

JU Gifu 18,000